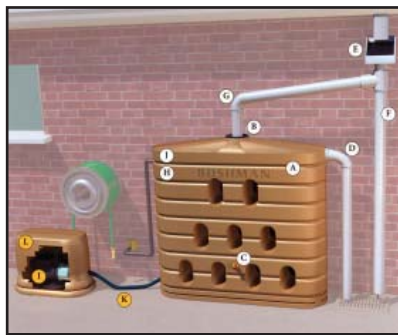


# IRRIGATION

## BUSHMAN RAIN HARVESTING SYSTEMS NOW AVAILABLE AT STI

The drought across the southeastern U.S. has prompted a lot of talk about “rain harvesting” systems as one of the solutions for landscape water use issues we now face on a daily basis. Bushman, the leading manufacturer of such systems in Australia where they have been used for many years, has expanded to the U.S. and their products are now available at STI. Bushman offers tanks, connection fittings, filters, diverters and pumps in their array of products.



For more information about pricing, installation and calculating tank size needs, contact your STI sales representative.

## TECH TIP: TORO TMC WELL PUMP DELAY

Many irrigation systems are supplied by well water. Many wells need “recovery” time in between stations to recharge so that all stations will have enough available water from the well to do the job. The TMC series controllers from Toro (TMC-212 and TMC-424) have a programmable well pump delay feature that allows the user to set a delay time between stations from 1 to 60 minutes. This gives the well time to recharge before the next station turns on. This feature could be particularly useful during times of drought and lower well input.



## PAYBACK CAN BE QUICK FOR CONSERVATION PRODUCT UPGRADES

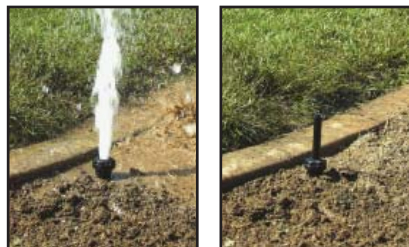
Can you “sell” your customer on current water conservation products for their irrigation system? You know your customer would be interested in lowering their monthly water bill, but do they also have interest in conserving potable water because it’s the environmentally and socially responsible thing to do? If so, you may have a very easy time convincing your customers that it’s in their best interest to upgrade their irrigation system with products like the Toro Intelli-Sense “smart” controller, Toro 570XF spray heads, drip irrigation in shrub and flower beds instead of overhead sprays, and wireless rain sensors. Use of these products on a typical ½ acre residential property system can save anywhere from \$300 to \$600 in annual water costs as compared with a system that uses non-conservation oriented products such as traditional “timers” and spray heads without pressure compensation or flow shut-off (depending on local water costs and year-to-year weather patterns).

***Consider the following practices to help you boost your company’s sales, help you customers lower their water bills and help municipal water purveyors with their conservation efforts:***

- Include conservation product updates on every irrigation system quote.
- Calculate water savings due to these products and show your customer how quickly they can pay for the conservation product upgrades.
- Promote conservation product upgrades to all of your existing customers with traditional controllers and sprinklers.
- Contact your local water purveyor and ask them to exempt “smart controllers” from watering restrictions. If approved, promote it to your existing customers to create smart controller upgrades.



**Intelli-Sense Controller**



**570XF Spray with Flow Shut Off**



**Rain Sensor**



**Subsurface Drip Irrigation**